



**THE ART OF  
REAL ESTATE.**

## SERVICE YOU CAN TRUST

### REAL ESTATE AND PROPERTY

Property management, purchase and sale, construction management: with swisspartners, you can rely on excellence in real estate services on fair terms.

Whatever your need, we ease your workload by seeing to the administrative and technical side. Our goal is a long-term working relationship to the benefit of all. And we always provide a fair deal – not just for you, but for your tenants and service providers as well.

#### PROPERTY MANAGEMENT | PURCHASE AND SALE | CONSTRUCTION MANAGEMENT

##### Our service portfolio:

- Bespoke full-service administrative and technical property management
- Administration and on-site service when re-letting
- Account keeping; financial statements for tax returns
- All-round service for property sales
- Property search service

##### Cost guide:

Purchase and sale of properties: Commission between 2% and 3% of sale price (depending on type and size of property) (ex VAT)

Property management: Management fee between 4.5% and 5% of net target rent (depending on type of property and location) (ex VAT)

#### PROPERTY MANAGEMENT

Successful property management takes expertise and experience. The swisspartners real estate team offers property management precisely tailored to your needs. You can look forward to an experienced team and a straightforward approach using the latest tools. Our goal is to unlock the full potential of your property.

We attach great value to continuity. Our team will stay with you for many years, providing a single point of contact for your property and your tenants. We ensure that your residential, office and business properties are used personally, sustainably and profitably.

## PURCHASE AND SALE

swisspartners is your partner of choice for the successful purchase and sale of property. Whether you are looking for an apartment, a house or a plot to build on, we search and find all types of properties backed by our established in-house network. You benefit from the full range of advice and assistance services, including help with compiling your sales brochure, mortgage advice, property valuation and our search service for residential and commercial property and building plots.



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## CONSTRUCTION MANAGEMENT

Any building project is complex and managing it on your own can rapidly become very challenging. Having professional help at your side, you can feel secure at all stages, from planning through to completion. The swisspartners real estate team will represent your interests all the way, coordinating architects, planners, lead contractors and authorities.

### Our services for the success of your building project:

- Advice in the preconstruction phase
- Return on investment analysis
- Support for clients during the construction phase
- Construction cost and schedule monitoring
- Support and advice in site meetings
- Assessment of letting prospects