

Media report

swisspartners working with Sygnum Bank to expand its offering in the crypto space

swisspartners is entering into a forward-looking working relationship with Sygnum Bank, expanding its extensive portfolio of services by now taking care of digital assets as well. This will enable the independent Swiss financial services provider to support its clients across all aspects of financial services. The partnership offers both parties exciting scope to grow their business activities in the field of cryptocurrencies.

Zurich, 10 March 2021. As one of the largest external asset managers, swisspartners develops and distributes individual solutions in conventional wealth management and wealth structuring. In establishing a partnership with Sygnum Bank, swisspartners is responding to growing demand on the part of clients for innovative and forward-looking services. The partnership with Sygnum, which is a regulated Swiss bank, will enable clients to hold digital assets – securely and in accordance with the relevant regulations – directly via their wealth manager swisspartners.

Alongside efficient trading in cryptocurrencies, the collaboration between the two firms will also simplify the safekeeping of digital assets. Furthermore, it will enable additional services such as tokenisation and Lombard loans to be provided. Sygnum will be available to clients of swisspartners as a new custodian bank.

Asked about the cooperation with Sygnum, Christian Dietsche, Head of Wealth Management at swisspartners, commented: “More and more of our clients are asking us about digital assets. Going forward, these will become a key element of comprehensive wealth management. In Sygnum, we have an acknowledged partner at our side that is able to offer first-class, secure crypto services. We look forward to working together on developing our business in the growth area of digitalised assets.”

swisspartners’ services encompass the areas of capital preservation and capital growth, tax optimisation, succession arrangements and bequeathing wealth as well as changes of domicile, taking account of complex structures in relation to fiduciary and insurance issues. “We are delighted to announce Sygnum’s forward-looking cooperation with swisspartners, who will make active use of our expertise in digital assets, enabling the wealth manager to offer its clients a range of digital asset services with institutional backing and confidence,” adds Martin Burgherr, Chief Client Officer at Sygnum Bank.

swisspartners Group has already expanded its services by offering ONE by swisspartners, the flexible and integrated solution for comprehensive, digitalised asset consolidation. In addition, the Group offers its clients the stress-free package, which takes the strain off clients when it comes to all aspects of wealth, liquidity, tax, pensions, property and lifestyle choices by letting swisspartners specialists take care of these issues as part of a modular service. By joining forces with Sygnum, swisspartners is now rounding off its portfolio of services with the addition of a crypto offering.

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About swisspartners Group

swisspartners was founded in 1993 and is now one of the largest independent financial services providers in Switzerland. With offices in Zurich, Geneva, Vaduz and Feldkirch, the group employs around 120 members of staff. swisspartners sees itself and operates as a one-stop shop in the fields of wealth management, fiduciary services and insurance solutions. swisspartners Group is a Swiss firm that brings together a network of professionals from ten group companies. swisspartners is also a founder member of the [Alliance of Swiss Wealth Managers](#), which represents the interests of the largest independent wealth managers in Switzerland.

[swisspartners.com](https://www.swisspartners.com)

About Sygnum

Sygnum is the world's first bank for digital assets and is a specialist with a global reach. Using the Swiss banking licence of Sygnum Bank AG and the licence for providing capital market services of Sygnum Pte. Ltd. in Singapore, Sygnum enables institutional and private qualified investors, corporates, banks and other financial institutions to invest in digital assets with absolute confidence. Sygnum operates an independently managed, scalable, future-proof and regulated banking platform. Sygnum's interdisciplinary team, which comprises experts in banking, investments and distributed ledger technology (DLT), is actively developing a trustworthy ecosystem for digital assets. The company is rooted in the traditions of the Swiss and Singapore financial centres and operates worldwide. To find out more about Sygnum, please visit www.sygnum.com.